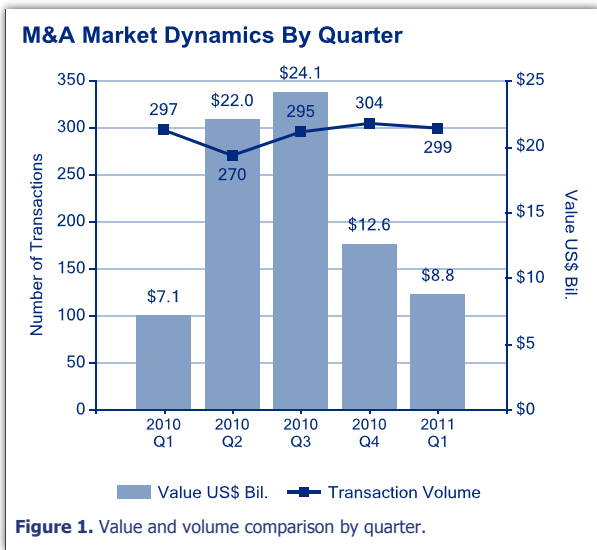


First Quarter 2011 Software Industry M&A Report

Software transaction volume has remained consistent in Q1 2011 from Q4 2010, while value dropped 30%, a decline which can be attributed to the lack of multiple billion dollar transactions during the quarter, which have historically bolstered the industry's aggregate transaction value. 2010 saw over 10 transactions valued at more than \$1 billion, while Q1 2011 had only [eBay, Inc.'s purchase of GSI Commerce, for \\$2.14 billion](#), the largest transaction of the quarter.

The Business Software segment was well represented this quarter by [Salesforce.com Inc.'s \\$308 million acquisition of Radian6](#), a solution to monitor social networks.



Top Ten Notable Transactions Q1 2011

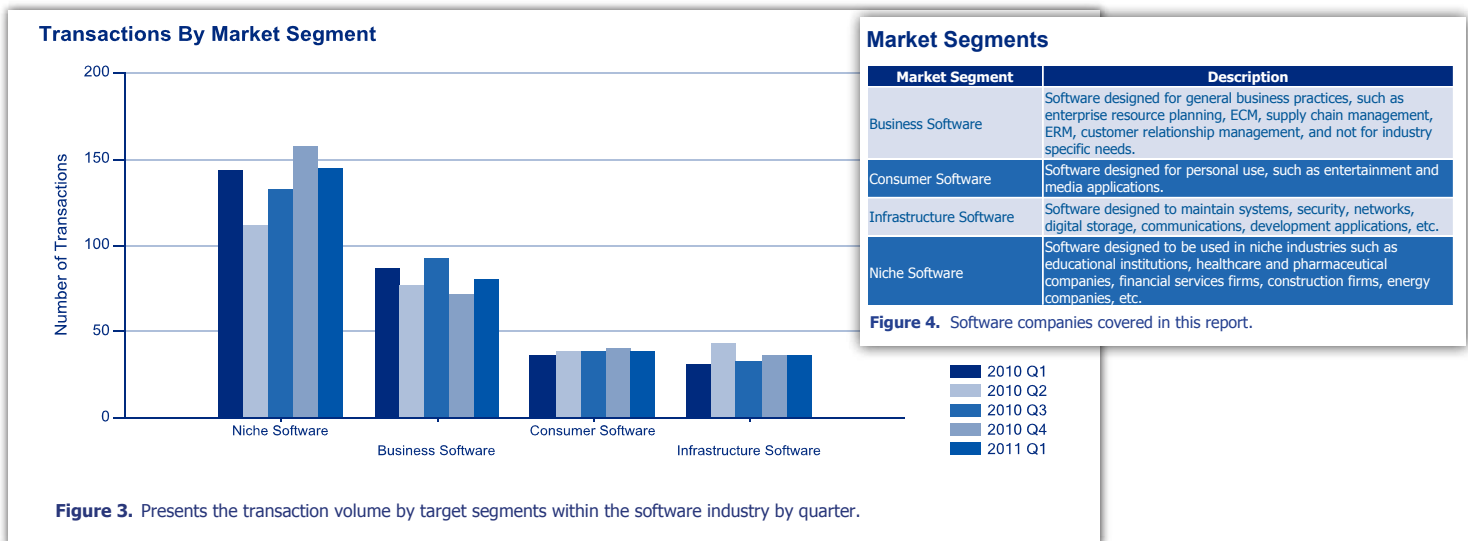
Deal Date	Target Name	Buyer	Value MM US\$
03/28/11	GSI Commerce Solutions, Inc.	eBay	\$2,139
01/20/11	EskoArtwork	Danaher Corporation	\$471
01/13/11	Open Bet	Vitruvian Partners LLP	\$324
03/30/11	Radian6 Technologies Inc.	Salesforce.com, Inc.	\$308
03/03/11	Aster Data Systems, Inc.	Teradata Corporation	\$263
03/24/11	Mortgagebot LLC	Davis + Henderson Corporation	\$232
03/24/11	CambridgeSoft Corporation	PerkinElmer, Inc.	\$220
01/18/11	Vocollect	Intermec, Inc.	\$197
03/29/11	Cadent Inc.	Align Technology, Inc.	\$190
02/02/11	Metastorm	Open Text Corporation	\$180
2011 Aggregate Transaction Value			\$8,765
Top 10 Aggregate Transaction Value			\$4,524
Top 10 Aggregate Value as a Percentage of All Transactions			52 %

Figure 2. Lists the top ten transactions for Q1 2011 and calculates their aggregate transaction value as a percentage of the Q1 2011 total aggregate transaction value as shown on Fig. 1.

While last year's Top 10 Notable Transactions contained seven Infrastructure Software transactions, this quarter's list reflected just one, [the acquisition of Aster Data Systems](#), a provider of database systems for data warehousing and analytics, by Teradata Corporation for \$263 million.

Of Q1 2011's Top 10 Notable Transactions, seven fell into our Niche Software segment, with software companies servicing the healthcare industry emerging as the most active in Q1 2011. The largest acquisition among these healthcare software transactions, and one of the largest dentistry software transactions ever tracked by Berkery Noyes, was [Align Technology, Inc.'s acquisition of Cadent Inc. for \\$190 million](#). Two other notable healthcare industry transactions just missed inclusion in the top ten: [Harris Corporation's acquisition of Carefx Corporation for \\$155 million](#) and [McKesson Corporation's acquisition of System C Healthcare plc for \\$140 million](#).

note: Click on the hyperlinks above to view the full description and disclosed financial information on MandAsoft.com, our online transaction database



BERKERYNOYES

INVESTMENT BANKERS

The leading independent investment bank providing M&A transaction services, strategic research and industry intelligence to the information industries.

To receive our white paper reports, trend analyses, weekly deal reports, or to arrange a confidential discussion with a senior investment banker, contact us at:

212.668.3022 or www.berkerynoyes.com

MANAGING DIRECTORS

JOHN GUZZO

Managing Director, Finance Group

DICK O'DONNELL

Managing Director, Finance Group

PETER OGNIBENE

Managing Director, Finance Group

CHRISTOPHER W. YOUNG

Managing Director, Finance Group

VIVEK KAMATH

Managing Director, Education Group

THOMAS O'CONNOR

Managing Director, Healthcare/Life Sciences Group

JEFFREY SMITH

Managing Director, Healthcare/Life Sciences Group

KATHLEEN THOMAS

Managing Director, Media & Marketing Services Group

MARY JO ZANDY

Managing Director, Media, Software & Online

PARTNERS

JOSEPH BERKERY

Chief Executive Officer

JOHN SHEA

Chief Operating Officer



For current intelligence on merger and acquisition activity in the information industry please visit our online service at www.mandasoft.com.

OUR RECENT SOFTWARE TRANSACTIONS

Bookette
Software Company

HAS BEEN ACQUIRED BY

CTB McGraw-Hill
A DIVISION OF

The McGraw-Hill Companies

PredictiveMetrics™
Turning Probabilities into Profits™

HAS BEEN ACQUIRED BY

SUNGARD® AvantGard LLC

A DIVISION OF

SUNGARD®

IMAGE SOLUTIONS, INC.

HAS BEEN ACQUIRED BY

CSC

iPipeline™
Market, Sell and Process Insurance *Faster.*

HAS ACQUIRED

GALEFORCE
Solutions Inc.

embanet
a portfolio company of

Knowledge Universe **TCV**
TECHNOLOGY COUNSELORS & VENTURE PARTNERS

HAS MERGED WITH

COMPASS
KNOWLEDGE GROUP

MortgageCadence®
Enterprise Lending Solutions

HAS BEEN ACQUIRED BY

MONITOR CLIPPER
PARTNERS

VERSA
SYSTEMS

HAS BEEN ACQUIRED BY

IRON DATA

Tradeware Global
"Making Global Markets Local"

HAS BEEN ACQUIRED BY

SS&C

RELSYS

HAS BEEN ACQUIRED BY

ORACLE®

THOMSON REUTERS

HAS ACQUIRED

Discovery Logic®
"Turning Data Into Knowledge"